

**RISK ASSESSMENT AND FINANCING  
OF CAPITAL INVESTMENT PROJECT**

**PROFESSIONAL SERVICE**

**FINANCIAL PACKAGE FOR LOAN APPLICATION, PROFITABILITY EVALUATION,   
SENSITIVITY ANALYSES, ONLINE CONTROL OF CASH-FLOWS**with courtesy of European auxiliary company ****

# Questionnaire

Contact Name: **\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_** Title: CEO

Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_ **St.,** \_\_\_\_\_\_\_, \_\_\_\_\_\_ Mob: **+\_\_\_-**\_\_ \_\_\_\_ ; \_\_\_\_\_\_\_\_\_\_\_e: [­­­\_\_\_\_@\_\_\_\_\_\_\_.com](mailto:____@_______.com)

Company: \_\_\_\_\_\_\_\_\_\_\_\_ d.o.o.



*(00)* The main purpose of this Questionnaire is to outline the Capital Investment Project so that we could recognize whether we are able to meet with your expectations for funding it appropriately, and if YES what is the probability this Project to be maximum profitable under minimal impacts of risk factors which usually exist in the business ventures. [[more](#F)🞃] *Enjoy!*

**1. Subject: PREFABRICATED HOUSES and HALLS** 🡐*(Project name)*

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**🡐*(brief description)*

*(01)* Where will the project be located? Beograd**.** 🡐*(Country, city)*

*(02)* Is this business: a new one **Yes** **No**; extension of your existing one **Yes** **No**; innovation **Yes** **No**

*(03)* Is the Project Company (prospective borrower) newly established? **Yes** **No**. How long does it trade? \_\_ Yrs.

*(04)* How long is the Decision maker (as Item 3.2 herein below provides) involved in this business? \_\_ Yrs.

*(05)* Therefore, are you capable to figure out all the risks associated with this business venture? **Yes** **No** [[more](#S)🞃]

*(06)* Do you need a new registration of Project Company to be done in other country? [**Yes**](#T)🞃**No**

*(07)* Are you familiar with the business environment and regulation in the local country? **Yes** **No** **Roughly**

*(08)* Did you review the specific presentation of capital investment projects in our website?**Yes** **No** **So-so**

*(09)* When browsing in our website, did you find the general line of options for the project development? **Yes** **No**

*(10)* Do you have experts who are experienced in quantitative risk assessment? **Yes** **No**

*(11)* Do you have Feasibility Study of the Project? **Yes** [**No**](#F4)🞃

*(12)* Do you have specification of the equipment and services you need ? **Yes** **No** [[more](#F5)🞃]

*(13)* Can you inquire U.S. or EU manufacturers for delivery of a part or all equipment and other facilities? **Yes** **No**

*(14)* Do you have technical drawing? **Yes** **No**

*(15)* Do you have a site plan? **Yes** **No**

*(16)* It is:  **Municipal**  **Regional**  **County**  **Private**

**2. Financial Information**

*(17)* What is the expected total price of the Project? **$\_\_\_\_\_\_\_\_\_**

*(18)* What is the expected total principal amount of the loan you need? **$\_\_\_\_\_\_\_\_\_**

*(19)* What is the output that generates revenue? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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*(20)* Can you wire the front payment in 15 – 20 percent of manufacturing facilities for delivery? **Yes**  [**No**](#S7)🞃

*(21)* Is your company creditworthy to guarantee the desired credit loan by corporate guarantee? **Yes** **No**

*(22)* Do you have a friendly creditworthy entity, bonded by you, to confirm your guarantee? **Yes** [**No**](#N8)🞃

*(23)* To which type of investor listed below is your coverage?

[Strategic investor](http://www.businessdictionary.com/definition/strategic-investor.html),[[1]](#endnote-1)

[Hands-on investor](http://www.yourdictionary.com/hands-on-investor),[[2]](#endnote-2)

[Angel investor](http://www.businessdictionary.com/definition/angel-investor.html),[[3]](#endnote-3)

[Venture capitalist](https://www.investopedia.com/terms/v/venturecapitalist.asp#:~:text=A%20venture%20capitalist%20(VC)%20is,have%20access%20to%20equities%20markets.).[[4]](#endnote-4)

**3. Purchaser**

* 1. Group: **\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**
  2. Decision-maker: **\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** 🡐*(An individual or board)*
  3. Contact Person:[[5]](#endnote-5) **\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**, legally authorized to contact us.

**4. Statements**

WE, International Investment Council, U.S.A., and our Trustee, East Electric Company Ltd., are duly responsible for keeping the above infor­mation confidential under the Applicable Law. It is allowed exclusively for financing the above referenced Project. Disclose of any proprie­tary or confidential information relating to the Project by us, our sub-consultants and the personnel by either of them within two (2) years from the receiving date of this issue without prior written consent is illegal use of information and, therefore, is in contrary to the principles of D.lgs 196/03 and to the European legislation (Directive 2002/58/CE).

I, the Contact Person, hereby declare that the above information is trough. Any further difference from the above, where it is founded, is deemed as an automatic release of you from any further mutual obligations.

Contact Person,

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 *(Signature, date)*

1. One that adds value to the money it invests with its contacts, experience, and knowledge of market . . . [↑](#endnote-ref-1)
2. Investor holding a large portion of shares who has great influence over company decisions and management strategy . . . [↑](#endnote-ref-2)
3. A former entrepreneur or professional who provides starting or growth capital in promising ventures, and helps also with advice and contacts . . . [↑](#endnote-ref-3)
4. Private investors who provide venture capital to promising business ventures . . . [↑](#endnote-ref-4)
5. A young, educated man/woman, with good English and computer skills.

   **MORE INFO**:

   *(*[*00*](#F1_)*)* 🞁 The information herein is critical for pricing of our predesign service. The question of price, you should first time to pay is always essential. It includes filing fee, [indirect overhead cost](http://www.businessdictionary.com/definition/indirect-overhead-cost.html), [travel cost](http://www.businessdictionary.com/definition/travel-cost.html), and exclude any [financial advisor](http://en.wikipedia.org/wiki/Fee-Only_financial_advisor) fee. Payment of this fee is subject of further Professional Service Contract. The amount due is included in the cash out-flow of the Business Plan and is paid from the loan and, therefore, is an actual investment of us in your Project. That’s why, and for yours and mutual security risk assessments making are required at every stage of development of the Project. This specific work is subject of separate agreement and respective remuneration.

   *(*[*05*](#S_)*)* 🞁 (e.g. through backing up on your experience, innate intuition and other personal qualities that led to your success).

   *(*[*06*](#T_)*)* 🞁 (e.g. in the host country whereto the Project is intended or/and in U.S. first and then as a U.S. investor in the host country).

   *(*[*11*](#F4_)*)* 🞁 Usually the Project Company undertakes the making Feasibility Study. The presumption is that internal staff could have more specific knowledge of the technology, management, market, etc. to make a better expertize than any other external professional. On the other hand, an external professional knows how to compose the material, its content and the priorities. So as both the Project Company (Investor / Borrower / Developer) and the Advisor (Consultant) could join experts in a working team. You can order to purchase such a service from us. PLEASE NOTE, Feasibility Study and Business Plan are different matters. If you are not a professional, you can never make a Business Plan that will be approved by the lender. The Business Plan except a matter of deep finance knowledge it’s also a matter of art.

   *(*[*12*](#F5_)*)* 🞁 If you can specify the equipment manufacturing in U.S. that meet with your needs and the exporter(s), this may reduce significantly the service price you’ve to pay us and the time for making the financial package and its approval by the lender.

   *(*[*19*](#S7_)*)* 🞁 Every lender requires borrower’s own cash (wire or draft) participation. The credit banks ask for 20 – 25 percent. U.S. federal credit agencies practice 15 – 20 percent of the U.S. export only. If you are not in a position to pay it, just assign it to us. We have legal practice to do that on case-by-case bases. It mainly depends on the total level of the risk assessment.

   *(*[*20*](#N8_)*)* 🞁 We could arrange for and provide sponsor, a U.S. big corporation, creditworthy for the principal of the loan, to be agree to confirm your corporate guarantee under pre-agreed terms and conditions. One of them is the right to control your cash flows during the repayment period through our Online Cash-flow Control System (OCFCS). This will cost some pre-agreed monthly payable fee. [↑](#endnote-ref-5)